

## SPEAKER INFORMATION

**Date:** *Tuesday, November 10, 2020*  
**Event:** *Keynote*  
*“The Language of Leadership”*  
**Time:** *2:10 pm – 3:10 pm*

### **Rachel Hanfling**

Media & Communication Trainer, President and Founder

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An Emmy-nominated former producer for Oprah and Anderson Cooper, Rachel Hanfling sees potential in all situations, no matter how challenging they are, and trains leaders to claim their power. Her method helps clients grow the best of their personal leadership characteristics and build a communication style that's uniquely theirs.

She is the creator of the Results by Rachel Method, a leadership, courage and communication training solution to get clients results.

Ms. Hanfling opened her training business in 2012, coaching clients to land deals on Shark Tank, sell out on QVC, generate high sales, and more. She has taught at Harvard as well as trained the owners of nearly 100 multimillion-dollar companies with an average bottom line profit growth of more than 30% in one year.