

## AGENDA | 1.0 CEO/EXECUTIVE PANEL MODERATED BY BILL KURTIS

DATE:	Tuesday, October 28, 2014	TIME:	8:00  Am - 11:00  Am
PLACE:	THE WESTIN HOTEL, ROSEMONT, IL	ROOM:	THE EXECUTIVE FORUM

8:00AM	1.1	Welcome and Opening Remarks/Antitrust Compliance Statement	Kilbane
0.001101	1.1	Meeting attendees are reminded of the PMI Antitrust Compliance Policy. Adherence to this Policy is mandatory. Review of the PMI Antitrust Compliance Policy can be found online here.	Midaile
	1.2	Introduction Video	Kilbane
	1.3	Executive Roundtable Panel Discussion	Kurtis
10:00AM	1.4	<ul> <li>Michael Sipek, CEO, Bradley Corporation</li> <li>Jai Shah, President, Delta Faucet Company</li> <li>Chris Baldwin, President, Global Faucets, Kohler Company</li> <li>David Lingafelter, President, Moen Incorporated</li> <li>Tim O'Keeffe, CEO, Symmons Industries, Incorporated</li> <li>Claude Theisen, President and CEO, T&amp; S Brass &amp; Bronze Works, Incorporated</li> <li>Bill Strang, President, TOTO, USA</li> <li>Bill Kurtis, Television Journalist, Producer, and News Anchor</li> </ul> Networking Break and Exhibits	
10:20AM	1.5	Commentary	Kurtis
10:55AM	1.6	Summary	Kurtis
11:00AM	1.7	Adjournment	Kilbane



### October 28, 2014 11:00 am CST

## AGENDA | 2.0 SPECIAL PRESENTATION

DATE:	TUESDAY, OCTOBER 28, 2014	TIME:	11:00 АМ – 11:30 АМ
PLACE:	THE WESTIN HOTEL, ROSEMONT, IL	ROOM:	THE EXECUTIVE FORUM

11:00AM	2.1	Introduction and Opening Remarks/Antitrust Compliance Statement	Higgens
		Meeting attendees are reminded of the PMI Antitrust Compliance Policy. Adherence to this Policy is mandatory. Review of the PMI Antitrust Compliance Policy can be found online here.	
11:05AM	2.2	Grass Roots: Energizing the Base!	Weidner
		Bob Weidner	
		CEO, Metals Service Center Institute (MSCI)	
11:20AM	2.3	Questions and Answers	Weidner
11:25AM	2.4	Summary	Weidner
11:30AM	2.5	Adjournment	Higgens



October 28, 2014 11:30 am CST

### AGENDA | 3.0 GOVERNMENT AFFAIRS COMMITTEE MEETING

DATE:TUESDAY, OCTOBER 28, 2014PLACE:THE WESTIN, ROSEMONT, IL

**TIME:** 11:30 AM – 12:30 PM **ROOM:** THE EXECUTIVE FORUM

**CHAIR**: JOEL SMITH, KOHLER CO. (F'12 THROUGH F'15)

GARY COLE, T& S BRASS AND BRONZE WORKS, INC. (SP'14 THROUGH F'15)

CONSULTANTS: JERRY DESMOND, DESMOND AND DESMOND STEPHANIE SALMON, POTOMAC GOVERNMENT RELATIONS, LLC

**PURPOSE/SCOPE**: TO SUPPORT ACTIVITIES OF PMI WITH FEDERAL, STATE AND LOCAL GOVERNMENT AGENCIES, LEGISLATORS OR REGULATORS AND TO IMPLEMENT ACTION WITH THOSE GROUPS WHEN WARRANTED TO MEET PMI'S PUBLIC POLICY NEEDS

Time			
11:30AM	3.1	Introduction and Opening Remarks/Antitrust Compliance Statement	Smith
		Meeting attendees are reminded of the PMI Antitrust Compliance Policy. Adherence to this Policy is mandatory. Review of the PMI Antitrust Compliance Policy can be found online here.	
	3.2	Announcements	Smith
	3.3	Approval of the March 3, 2014 Minutes of the Government Affairs Committee Meeting	Smith
		(See Attachment 3.3)	
11:35AM	3.4	California Legislative Issues Update	Desmond
11:50PM	3.5	National Legislative Issues Update	Salmon
12:05PM	3.6	2015 Advocacy Agenda	Desmond/ Salmon/
	3.7	Other Business	Higgens Cole
12:25PM	3.8	Summary	Cole
12:30PM	3.9	Adjournment	Cole



## AGENDA | 4.0 COMBINED TECHNICAL AND ADVOCACY/OUTREACH TRACKS

DATE:TUESDAY, OCTOBER 28, 2014PLACE:THE WESTIN, ROSEMONT, ILCHAIR:DAWN ROBINSON, PMI<br/>MATT SIGLER, PMI

**TIME:** 2:00 pm – 3:30 pm **ROOM:** The Executive Forum

Time			
2:00PM	4.1	Call to Order and Opening Remarks	Higgens
	4.2	Announcements	Higgens
		Results: "How Low Can We Go and How Do We Know?"	
	4.3	Technical Track Research Priorities	Sigler
	4.4	Advocacy/Outreach Research Priorities	Robinson
2:30PM	4.5	2015 Advocacy Strategy	
3:25PM	4.6	Summary	
3:30 PM	4.7	Adjournment	Higgens



## AGENDA | 5.0 GENERAL MEMBERSHIP MEETING

DATE:	TUESDAY, OCTOBER 28, 2014	<b>TIME</b> : 3:45 PM – 5:00 PM
PLACE:	THE WESTIN, ROSEMONT, IL	<b>Room:</b> The Executive Forum

Time			
3:45PM	5.1	Call to Order and Opening Remarks	Kilbane
		Meeting attendees are reminded that the PMI antitrust policies remain in effect for this meeting. Adherence to these policies is mandatory. Review of the PMI antitrust policy can be found online <u>here</u> .	
	5.2	Announcements	Kilbane
		Welcome to New Members, First Time Attendees, Guests and International Speakers	
	5.3	Approval of the March 4, 2014 General Membership Meeting Minutes	
		(See Attachment 5.3)	
	5.4	Review of Open Action Items	Kilbane
3:55PM	4.5	Financial	Patton
	5.5.1	Treasurer's Report	Patton
	5.5.2	Review and approval of PMI's 2014 Dues Structure	Patton
	5.5.3	Review of PMI's 2014 Operating Budget	Patton
4:10PM	5.6	President's Report	Kilbane
	5.6.1	Review and approval of by-laws	
	5.6.2	Review of 2014	Kilbane
4:35PM	5.7	CEO/Executive Director's Report	Higgens
	5.8	Election of PMI Officers and Board of Directors and Passing of the Gavel	Baldwin
	5.9	Other Business	Kilbane/ Fernandez
	5.9.1	Reminder, Next Meeting is set for October 26, 2015 in San Antonio, TX	1°CHIAHUCZ
4:55PM	5.10	Summary	Kilbane/
5:00PM	5.11	Adjournment	Fernandez Kilbane/ Fernandez



# AGENDA | 1.0 (A) TECHNICAL COUNCIL TRACK

DATE:			0 AM – 10:30 AM
PLACE: CO-CHA		E WESTIN, ROSEMONT, IL ROOM: THE UNIVERSAL CONFORMITY ASSESSMENT (UCA) CHAIR: BRIAN HINSON, KWC AMERICA (F'12 THROUGH F'15) Technical Committee Chair: Michael Martinez, Delta Faucet Company (F'13 through 1 Materials Performance Chair: John Finch, Delta Faucet Company (SP'13 through F '16) Plumbing Products Chair: David Marbry, Fluidmaster (F'12 through F'15)	E Executive Forum F'16)
Time			
8:30AM	1.1	<b>Call to Order and Opening Remarks/Antitrust Compliance Statemen</b> Meeting attendees are reminded of the PMI Antitrust Compliance Policy. <i>A</i> the Policy is mandatory. Review of the PMI Antitrust Policy can be found of	Adherence to
	1.2	Announcements	Chair
	1.3	Approval of the March 4, 2014 Technical Council Meeting Minutes	Chair
		(See Attachment 1.3)	
8:35AM	1.4	2014 Spring Conference Action Items	Chair
		Action Items from the Spring Conference were:	
		<ul> <li>PMI staff will draft a summary document on the research gaps ident the 2013 PMI Fall Conference. (Completed)</li> <li>PMI staff will summarize the risk assessment report and issue it on a basis starting in March. (One-time presentation completed. There intention for the report to be issued monthly)</li> </ul>	monthly
		• PMI staff will schedule conference calls to draw up test plans, determ estimate costs and develop full project proposals for priority project through #5. (Under review)	
9:00AM	1.5	LCA Panel	Schneider
		Moderated by Jim Schneider, Editorial Director, Plumbing Engineer	
10:00AM	1.6	Questions and Answers	Schneider
10:15AM	1.7	Summary of Action Items	Sigler
10:25AM	1.8	Summary	Sigler
10:30AM	1.9	Adjournment	Sigler



October 29, 2014 8:30 am CST

## AGENDA | 1.0(B) ADVOCACY/OUTREACH COUNCIL TRACK

		iesday, October 29, 2014 Vestin, Rosemont, IL		8:30 am – 10:30 am Michigan
Со-Сна	IRS:	RICK RELES, KOHLER CO. (S'12 THROUGH F'15) Kris Alderson, Bradley Corp. (S'14 through F'	17)	

8:30AM	1.0	Call to Order and Opening Remarks/Antitrust Compliance Statement	Alderson/Reles
		Meeting attendees are reminded of the PMI Antitrust Compliance Policy. Adherence to this Policy is mandatory. Review of the PMI Antitrust Compliance Policy can be found online here.	
	1.1	Announcements	Alderson/Reles
		Website update at 1:30PM	
	1.2	Approval of the September 18, 2014 Advocacy and Outreach Committee Conference Call Minutes (See attachment 1.2)	Alderson/Reles
	1.3	<b>Review of the Action Items, for Review Only and not Discussion</b> (See Appendix A)	Alderson/Reles
8:35 AM	1.4	A Presentation from Victor Post	Post
		Victor Post, Vice President and Managing Partner, GMP Research, will give a presentation on "Industry Trends and Competitive Influx from Private Labels"	
		Presentation Available Upon Request	
8:55 AM	1.5	A Presentation from Reed Construction Data	McBay
		Presentation Available Upon Request	
9:15 AM	1.6	A Presentation on EPA WaterSense Communication and Marketing Efforts	Blette
		<b>Veronica Blette</b> , Chief, WaterSense Branch, EPA with updates on the WaterSense program from a marketing perspective.	
10:05 AM	1.7	2015 Advocacy/Outreach Strategy	Alderson/Reles
	1.7.1	Problem Statement	
	1.7.2	Elevator Speech	
	1.7.3	PR Firm	
	1.7.4	Review of Handouts and PMI Collateral (See attachment 1.7.4)	
	1.8	Brainstorming	Alderson/Reles
	1.9	<b>Review Social Media and Policy Maker Score Cards</b> (See attachments 1.9a and 1.9b)	Robinson



- **1.10** New Format to CEO Quarterly Reports, Synopsis vs. Detailed Versions (See attachment 1.10)
- 1.11 Next Steps/Priorities
- 10:25AM **1.12 Summary**
- 10:30AM 1.13 Adjournment

## October 29, 2014 8:30 am CST

Robinson Alderson/Reles

Alderson/Reles



### APPENDIX A

#### **Open Action Items:**

- Dawn Robinson will provide a list of A/O achievements for the A/O group during the Fall Conference.
- Dawn Robinson will work with member companies to obtain videos and other graphic elements they may have discussing industry issues to be posted to a new section of the Safe Plumbing website. This section will be a 'highlights' section to accompany the existing Member Company Press Release section. Its completion will coincide with the launch of the new website. GATHERED: INFORMATION HAS BEEN GATHERED, WILL BE POSTED WITH THE LAUNCH OF THE NEW WEBSITE
- Dawn Robinson will develop several infographics to accompany key PMI talking points and concerns to be shared on the website and social media sites. IN PROCESS: WILL BE POSTED WITH THE LAUNCH OF THE NEW WEBSITE
- The draft of the retrofit handout will be revised to focus more on what the intended audiences (i.e. consumer, water utility, restaurant/hotel, etc.) can do and emphasize that the manufacturers have done their part to make the products, now we need to get them used. DRAFT COMPLETE, AWAITING REVIEW
- Dawn Robinson will work to create a document summarizing the work PMI has done on the "How Low" subject in the form of a 5 things you should know. IN PROCESS

#### Action Items Listed as On-Going or Business-As-Usual:

- Dawn Robinson will work to create both a press release on retrofits and a related letter-to-the-editor to highlight PMI's "Drips to Gallons" message. ON-GOING
- Dawn Robinson will begin sending more frequent push notices through the mobile app to promote PMI and its initiatives. ON-GOING

#### Action Items Listed as Complete:

- PMI will gather the list of names and contacts from each company who are willing to assist in reaching out to prospective members by April 1, 2014 and work with them to invite these prospective members to join PMI; including issuing invitations to PMI Conferences and events. COMPLETE (will continue to promote)
- Dawn Robinson will go through the list of national and world celebration days to find new events to use in social media to raise awareness for PMI's issues. COMPLETE (will continue to promote)
- Dawn Robinson will work to gather additional factoids in the discussed areas of the plumbing timeline to include for vetting on the next two A/O committee conference calls. COMPLETE
- Dawn Robinson will look into offering a rebate finder on the Safe Plumbing website. COMPLETE
- Dawn Robinson will send out a survey prior to April 1, 2014 to allow members to indicate their interest in the project or it will be cancelled. CANCELLED
- PMI trade show booth/Fluidmaster will help design and order banners to be used by PMI in booth and table top displays. COMPLETE



### October 29, 2014

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8:30 am CST
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- Dawn Robinson will meet with social media report vendors to determine the costs of purchasing reports for PMI and Safe Plumbing's social media accounts in order to quantify their reach and success. COMPLETE, WILL REVIEW BUDGET TO DECIDE PURCHASE ABILITY
- Ms. Higgens will contact Victor Post to request a sample of his proposed presentation for the A/O Dual Track session of the 2014 PMI Fall Conference to be circulated to the A/O group in order to determine if they would like to have him speak during that session. COMPLETE
- Dawn Robinson will circulate to the A/O group the list of the Technical team's top five research gaps for the How Low project. Ms. Robinson also noted that Victor Post, who spoke at the last PMI conference in spring, has been contacted as a potential speaker for the A/O group's breakout session.. Ms. Higgens agreed and offered to reach out to him to request a sample of the presentation. COMPLETE
- Dawn Robinson will establish a recurring hashtag, to be used on PMI's Twitter and Facebook accounts, that shares a new event from the timeline each Thursday. COMPLETE
- Dawn Robinson will issue a press release about the timeline to the media. COMPLETE
- Dawn Robinson will make the correction to the timeline to the 1906 date and also add in the additional items submitted by NSF and others following the receipt of the event details. COMPLETE
- Barbara C. Higgens will ask Mr. Kucinski to provide a sample of his proposed presentation and make a final decision on whether or not to add him to the list of speakers for the Fall Conference. She will share this decision with the group on the August 21 conference call. The decision was made not to include Mr. Kucinski as a speaker at this time.
- The A/O group will review the potential list of research projects to and be ready to provide their ranked list during the next A/O conference call. Following the August 21, Conference call, it was decided to revisit the research project following a Tech review of their list and after the A/O votes indicated the primary concern was drainline carry issues which are being addressed through PERCII, the money will be considered for other projects such as PR firms and other advocacy avenues. COMPLETE



## AGENDA | 2.0 SPECIAL PRESENTATION

DATE:	WEDNESDAY, OCTOBER 29, 2014
PLACE:	THE WESTIN HOTEL, ROSEMONT, IL

**TIME:** 11:00 AM – 12:00 PM **ROOM:** THE EXECUTIVE FORUM

Time			
11:00AM	2.1	Introduction and Opening Remarks/Antitrust Compliance Policy	Sigler
		Meeting attendees are reminded that the PMI antitrust policies remain in effect for this meeting. Adherence to these policies is mandatory. Review of the PMI antitrust policy can be found online <u>here</u>	
11:05AM	2.2	Comparison of "Green" Programs from Around the World	Rudolph
		Jorg Rudolph	
		Vice President, Head of Product Management, NEOPERL	
11:45AM	2.3	Questions and Answers	Rudolph
11:55AM	2.4	Summary	Rudolph
12:00PM	2.5	Adjournment	Sigler



## AGENDA | 3.0 REPORT FROM DUAL TRACK SESSIONS AND PMI WEBSITE

DATE:WEDNESDAY, OCTOBER 29, 2014PLACE:THE WESTIN, ROSEMONT, ILCHAIR:DAWN ROBINSON, PMI<br/>MATT SIGLER, PMI

**Тіме**: 1:30 рм – 2:00 рм **Room**: The Executive Forum

Time			
1:30 PM	3.1	Call to Order and Opening Remarks/Antitrust Compliance Statement	Higgens
		Meeting attendees are reminded that the PMI antitrust policies remain in effect for this meeting. Adherence to these policies is mandatory. Review of the PMI antitrust policy can be found online <u>here</u> .	
	3.2	Announcements	Higgens
1:35PM	3.3	Review of Technical Track Session	Sigler
1:40PM	3.4	Review of Advocacy/Outreach Track Session	Robinson
1:45PM	3.5	Introduction to New PMI Website	Higgens/Baird
1:55PM	3.6	Summary	Higgens
2:00 PM	3.7	Adjournment	Higgens



## AGENDA | 4.0 FAIR TRADE COMMITTEE MEETING

- DATE:WEDNESDAY, OCTOBER 29, 2014PLACE:WESTIN O'HARE, ROSEMONT, IL
- **CHAIR:** CHIP WAY, LAVELLE (F'14 THROUGH F '16)

ECE COKYASAR-POTTER, VITRA (F '12 THROUGH F'15)

**TIME:** 2:00 pm – 3:00 pm **Room:** The Executive Forum

**PURPOSE:** TO PROMOTE DOMESTIC COMPETITIVENESS AND MUTUAL RESPECT AMONG TRADING PARTNERS FOR BASIC FREE MARKET PRINCIPLES AND INTELLECTUAL PROPERTY RIGHTS

**SCOPE:** IMPORTED PRODUCTS REQUIRED TO MEET THE SAME REQUIREMENTS AS DOMESTIC MANUFACTURED PRODUCTS IN THE U.S. AND GLOBALLY

2:00PM	4.1	Introduction and Opening Remarks/Antitrust Compliance Statement	Way/Cokyasar-
		Meeting attendees are reminded that the PMI antitrust policies remain in effect for this meeting. Adherence to these policies is mandatory. Review of the PMI antitrust policy can be found online <u>here</u> .	Potter
	4.2	Announcements	Way/Cokyasar- Potter
	4.3	Approval of the March 3, 2014 Fair Trade Committee Meeting Minutes	Way/Cokyasar-
		(See Attachment 4.3)	Potter
	4.4	Action Item from the 2014 Spring Conference	Way/Cokyasar-
		Those interested in the opening for co-chair of the Fair Trade Issue Committee should contact staff. (Complete)	Potter
		Ms Orgill's postponed presentation on Brick and Clicks vs. Internet Sales/Buying British Born products will be given at the Fall 2014 Conference (Complete)	
2:05PM	4.5	Environmental Labelling and Internet Sales of Non-Compliant Products	Newsome
		Hampton Newsome, Attorney, Bureau of Consumer Protection Federal Trade Commission via video conference call	
2:30PM	4.6	Bricks and Clicks vs Internet/Buying British-Born	Orgill
		Yvonne Orgill, Chief Executive of Bathroom Manufacturing Association (BMA)	
2:50PM	4.7	Other Business	Way/Cokyasar- Potter
	4.8	Request for Future Topics	Way/Cokyasar- Potter
2:55PM	4.9	Summary	Way/Cokyasar- Potter
3:00PM	4.10	Adjournment	Way/Cokyasar- Potter



Zeman

## AGENDA | 5.0 WATER EFFICIENCY AND SUSTAINABILITY COMMITTEE

DATE: PLACE: CHAIR:	E: THE WESTIN, ROSEMONT, IL RO		<b>TIME:</b> 3:30 pm – 5:00 pm <b>Room:</b> The Executive Forum
Time			
3:30PM	5.1	Introduction and Opening Remarks/Antitrust Compliance Policy	Gleiberman/ Zeman
		Meeting attendees are reminded that the PMI antitrust policy remain in for this meeting. Adherence to these policies is mandatory. Review of PMI antitrust policy can be found online here.	effect
	5.2	Approval of the March 3, 2014 Water Efficiency and Sustainability Meeting Minutes (See Attachment 5.2)	Gleiberman/ Zeman
	5.3	2014 Spring Conference Action Items	Higgens/ Salmon
		The Action Item from the Spring Conference was PMI staff will work v George Hawkins of DC Water to promote the use of WaterSense progr (Complete)	with
3:35PM	5.4	Health Product Declarations Via Video Conference	Atlee
		Jennifer Atlee	
		Technical Liaison, Health Product Declarations Collaborative (HPD)	
	5.5	Questions and Answers	
4:10PM	5.6	Health Certifications in Plumbing from the United Kingdom	Christian Taylor- Hamlin
		Christian Taylor-Hamlin, Technical Director, Bathroom Manufacturers Association (BMA)	
4:50PM	5.7	Questions and Answers	
4:55PM	5.8	Summary	Gleiberman/ Zeman Gleiberman/
5:00PM	5.9	Adjournment	Gielberman/



### October 30, 2014 9:00 am CST

## AGENDA | 1.0 SPECIAL PRESENTATION

DATE:	Thursday, October 30, 2014	TIME:	9:00 AM – 9:30 AM
PLACE:	THE WESTIN HOTEL, ROSEMONT, IL	ROOM:	THE EXECUTIVE FORUM

9:00AM	1.1	Introduction and Opening Remarks/Antitrust Compliance Statement	Sigler
		Meeting attendees are reminded that the PMI antitrust policies remain in effect for this meeting. Adherence to these policies is mandatory. Review of the PMI antitrust policy can be found online <u>here</u>	
9:05AM	1.2	Water Energy Rebate Programs	Tompkins
		Jacob Tompkins Managing Director, Waterwise	
9:20AM	1.3	Questions and Answers	Tompkins
9:25AM	1.4	Summary	Tompkins
9:30AM	1.5	Adjournment	Sigler



# AGENDA | 2.0 PANEL DISCUSSION "FUTURE OF WATER REVISITED"

DATE:	Thursday, October 30, 2014	TIME:	9:30 AM – 11:30 AM
PLACE:	THE WESTIN HOTEL, ROSEMONT, IL	ROOM:	THE EXECUTIVE FORUM

9:30AM	1.1	<b>Introduction and Opening Remarks/Antitrust Compliance Statement</b> Meeting attendees are reminded that the PMI antitrust policies remain in effect for this meeting. Adherence to these policies is mandatory. Review of the PMI antitrust policy can be found online <u>here</u>	Robinson
9:35AM	1.2	Future of Water Revisited Panel	Miodonski
		Moderated by Bob Miodonski, Group Publisher, BNP Media's Plumbing Group	
		<ul> <li>John Baethke, President, John Baethke and Son Plumbing</li> <li>Mary Ann Dickenson, President and CEO, Alliance for Water Efficiency (AWE)</li> <li>Danielle Gallet, Infrastructure Strategist and Water Supply Program Manager, Center for Neighborhood Technology</li> <li>Mike Ramsey, Water Superintendent, Village of Westmont, IL</li> <li>Ed Lichner, President Hydrodyne and Neal Shapiro, Watershed Section Supervisor and Management Coordinator for the City of Santa Monica's Office of Sustainability &amp; the Environment representatives from American Rainwater Catchment Systems Association (ARCSA)</li> </ul>	
11:00AM	1.3	Questions and Answers	Miodonski
11:25AM	1.4	Summary	Miodonski
11:30AM	1.5	Adjournment	Higgens